

G/On gives more flexibility

G/On helped DUF achieve more flexibility without it costing extra.

Tired of making do with an inflexible system, DUF decided it was time to find a new remote access solution. Their goal was greater flexibility, but extending their existing VPN solution was not a cost-effective option.

The Danish Youth Council (DUF) is an umbrella organisation for more than 70 organisations working with children and young people. Many of DUF's 25 employees travel frequently, both in Denmark and internationally.

This factor, together with the need to improve their options for working from home were the basis for seeking a new and more flexible remote connectivity solution.

"I never saw the solution from Giritech prior to approving its purchase," admits the Accounting Manager for DUF, Ole Frølund Christensen. "I heard about it from one of my friends who was very enthusiastic. So when our IT administrator presented his proposal to me, I agreed immediately."

Existing VPN was not flexible enough

DUF used a VPN solution prior to purchasing G/On. This solution had only been deployed to 10 of the organization's employees so they could work from home. However, a number of other employees often required remote access in connection with their work and the VPN solution wasn't flexible enough.

"There were a lot of things we couldn't do before," recalled Ole Frølund Christensen.

"Back then, if they weren't at the office, people would ask a colleague to send them an email with the files they needed as attachments. It was cumbersome but we didn't really think much about it. It was only when we started using G/On that we realized how easy it all could be. Flexibility is clearly one of G/On's biggest advantages."

G/On gives a good return on investment

DUF's investment in G/On is also expected to figure positively in DUF's accounting, says Ole Frølund Kristensen.

For example, he predicts G/On will reduce the amount of money DUF spends for Internet connections. G/On automatically adapts the form of remote access granted to the user depending on where the person is located and which work station they are logging in from. This means DUF doesn't have to provide employees with a dedicated broadband Internet connection and a fixed IP address which will reduce their operating costs.



DUF's headquarters

“G/On doesn’t require a lot of bandwidth and now our employees can choose which connection they will use and which PC they will connect from, including their own PC at home. This will definitely save us money. Now we offer remote access to all our employees,” says Ole Frølund Christensen.

Ole Frølund Kristensen confirms that all of DUF’s employees have reacted very positively to the new solution.

“They needed to try it out themselves a few times first. But they really impressed that it could be so simple and wanted to know how it could be so easy to get access to exactly the same things as when they log on at work.”

Previously when an employee had to have access or another colleague was to take over their VPN, they had to wait for the service provider to set the VPN up. It was a waste of time, especially when sometimes it still didn’t work. Then our IT administrator would have to go out and visit them which meant two people weren’t working on their normal assignments.”

“Giritech’s solution has definitely lived up to my expectations,” says Ole Frølund Kristensen. “I certainly haven’t regretted investing in G/On.”



Fast Facts: Danish Youth Council (DUF)

Customer: DUF is an umbrella organization for 70 organizations working with children and young people.

Number of employees: 25

Number of G/On users: 25

Solution: G/On USB

Challenge: Ability to offer all employees a more flexible work environment while minimizing expenses.

Advantages:

- All employees now have remote access
- Not necessary to have a fixed broadband Internet connection
- Avoid need for a VPN appliance

Internet: www.duf.dk



“ Now we can afford to offer remote access to all our employees. ”

Ole Frølund Kristensen,
CFO, Danish Youth Council