

# More for Less

Municipality of Farum benefited from choosing G/On

*A little over a year ago, the Municipality of Farum registered a growing demand, especially among younger employees, to be able to work away from the office. Recognising that this extra flexibility would help increase productivity, one question remained. Could they offer remote access in a secure and cost-efficient manner?*

“We wanted to make it possible for certain employees to carry out their jobs whenever and wherever they wanted to,” says Erling Jepsen, IT manager of the Municipality of Farum. “It shouldn’t matter when they choose to do their work, or if it’s more convenient for them to work from home or their summer house, as long as they get the job done.”

Farum looked at several standard solutions, including a VPN (Virtual Private Network) and a dynamic password generator. However, they ended up choosing Giritech’s innovative G/On solution, because of its inherent flexibility, cost-efficiency and security.

## Less administration

G/On lets Farum’s employees carry their access solution with them wherever they go since the client is securely stored on a small USB key.

“They don’t need a special workstation to connect. They can connect from any PC, and it’s exactly like they’re in the office,” Jepsen says. “That also meant we didn’t have to invest in PCs and VPN equipment for all of them, which was great.”

What’s more, Jepsen says that IT spends very little time on administration. They can easily control who is connecting through the administration tools. When users try to log on, the system validates them against a user base and the Microsoft Active Directory, which are automatically synchronized.

“The only administration involved is when we issue a new key, and that only takes 10 minutes or so. For example, we recently had a situation where an employee injured her leg playing badminton. She couldn’t get to work, but she didn’t want to sit around at home doing nothing for weeks and then have to return to a mountain of work. So, we immediately issued her a USB key so she could work from her home PC and everyone was happy.”

## More out of employees

It’s true that the example of an injured employee is not an everyday occurrence. But Jepsen says that G/On has also improved employee productivity on an ongoing

basis.

Farum has found that younger, highly educated employees with families not only want to work when they are out of the office, they also have the energy and focus to plan their remote workday efficiently.

“Often it’s much more effective to work from home than at the office,” says Jepsen. “There are fewer disturbances – phone calls, interruptions, meetings. If you plan it right, you can work more productively. If I made a rough estimate, I’d say that those employees with remote access have improved their productivity by about 20 percent.”

Farum is not alone in the belief that remote access can increase productivity. According to a recent survey of 500 IT executives, increased employee productivity is the most important reason for providing remote access.

## Better built-in security

G/On has helped the Municipality of Farum increase productivity in a flexible and cost-efficient way. Jepsen also believes it offers a higher level of security. The system uses a simple and efficient approach to eliminate the risk of data being intercepted.



Mainentrance Municipality of Farum

“The other solutions we looked at used 128-bit encryption via an SSL connection,” Jepsen says. “With G/On, whenever a user puts in their USB key to start their connection, the system dynamically creates a secure tunnel connection, which uses 256-bit encryption to protect our data. We’re very happy with the level of security, flexibility and cost-efficiency of G/On.”

#### Fast facts: The Municipality of Farum

**The Organization:** The Municipality of Farum, which lies on the outskirts of Copenhagen

**Number of employees:** 1200 employees, 500 IT users

**Number of G/On users:** 50

**Solution:** G/On USB version

**Challenge:** Wanted a secure solution that would increase productivity and match trend of employees who want more flexible work conditions

**Benefits:**

- Approximately 20 percent increase in employee efficiency
- Just 10 minutes to issue a key to new users
- Smooth deployment and zero administrative hassle

**Internet site:** [www.farum.dk](http://www.farum.dk)



“ The only time we really use on administration is when we issue a new key, and that only takes 10 minutes or so. ”

Erling Jepsen, IT manager  
The Municipality of Farum